





# LHF / armless | plush seat with shelf



# **CELLO LIVING**

The Cello collection was inspired by the robust sound and shape of the instrument itself. Elegant and full bodied yet carefully proportioned.

# choose yours:

choose your arms- angled / straight

choose your seating- classic / plush

choose your legs- 1.5 / 2.5

choose your shelving\* oak / walnut

\*optiona

# Winter 2022/23 Cello Changes

# Frame and Foam Adjustments

- Changes have been made to how the back OSB wood-frame and foam are cut. The OSB now lays flat while the foam is cut at a curve. These CNC changes minimize on costs and maintain our Cello price bracket to ensure a quality product at a competitive price point.
- Select OSB frame boards are now re-designed and sourced for LVL and Soft Woods.
- The seating experience and aesthetic of Cello's curves have not been altered. Floor models and photography will not have to change.

# Series SKU Changes

- Previous narrow and wide Cello series are being merged into one collection. Ordering structures no longer require them to be different.
- Note the -03 88"/85" Sofa is now changed to -33 to accommodate the -03 79"/77" narrow joining the Series.

Series Numbers: NEW

3X136 / 3X236 → 3X336 CELLO AA

3X137 / 3X237 → 3X337 CELLO SA

3X192 / 3X292 → 3X392 CELLO PL SA

3X193 / 3X293 → 3X393 CELLO PL AA

### **Corner Curves**

 Due to success of corner curves in other EQ3 series, we were excited to release these frame options for Cello this winter.





EXTENDED CORNER CURVE (90°) -30



CORNER CURVE (45°)



# Choose your piece[s]; Choose your arms; Choose your legs; Choose your seating; Choose your upholstery!

FABRIC SKU	LEATHER SKU	NAME	ARM	NOTE	PRICING *	STORIS
30336-	37336-	Cello (Classic)	Angled Arm	Original Cello	Page Prining	CELLO AA
30337-	37337-	Cello (Classic)	Straight Arm		Base Pricing	CELLO SA
30392-	37392-	Cello <b>Plush</b>	Straight Arm		Upcharge for	CELLO PL SA
30393-	37393-	Cello <b>Plush</b>	Angled Arm		Plush seating	CELLO PL AA

<sup>\*</sup> Arm selection and Leg selection do not carry upcharges.

# Cello Arms, Legs, Seating





### Two arm choices:

- Angled Arm the original look you know and love; matches up evenly with top of back
- 2. Straight Arm new to Cello; connects to back 4.25" lower than top of back





# Two leg choices:

- 1. 1.5"h Rotables the original look you know and love; provides a low profile; legs are barely visible; made of plastic
- 2. 2.5"h Rotables new to Cello; provides a 1" taller profile; legs are more visible from certain angles; made of plastic



### Two seating choices:

- 1. Classic Cushions the original look you know and love; streamlined look and feel; memory foam for seats and feather for backs
- 2. Plush Cushions new to Cello; luxurious, extra comfortable, deep and soft; foam core layered with memory foam then feathers for seats and feather for backs

# Visual Comparison:

# Angle Arm Straight Arm Classic Seat (Memory Seat Foam Topper) Cello - Classic Seat with Angled Arm (1.5 leg) Cello - Classic Seat with Straight Arm (2.5 leg)

Plush Seat (Feather+Fiber Seat Topper)



Cello - Plush Seat with Straight Arm (2.5 leg)

# Visual Comparison (zoomed):

Classic

Seat (Memory Foam Topper)

Plush

Seat (Feather+Fiber Topper)

# Angle Arm



Cello - Classic Seat with Angled Arm (1.5 leg)



Cello - Plush Seat with Angled Arm (1.5 leg)

# Straight Arm



Cello - Classic Seat with Straight Arm (2.5 leg)



Cello - Plush Seat with Straight Arm (2.5 leg)







Straight Arm is 7.5" wide each

Angled Arm is 9" wide each

This is why the frame length is different between the two series.

# CLASSIC [Series 3x336-] + PLUSH [Series 3x393-] SEAT WITH ANGLED ARM

RIGHT-HAND CHAISE

44" W × 65" D × 30" H

ARROWS INDICATE WHERE COMPONENTS CONNECT

WIDE SEAT						
	EXTENDED SOFA 96" W × 39" D × 30" H -01	F	LEFT-HAND FULL ARM CHAISE 39" W × 64.7" D × 30" H -19		EXTENDED CORNER CURVE (90°) 87.5" W × 39.5" D × 30" H -30	
	SOFA 88" W × 39" D × 30" H -33	•	RIGHT-HAND FULL ARM CHAISE 39" W × 64.7" D × 30" H -20		MODULAR SQUARE OTTOMAN 39" W × 39" D × 16" H -74	
	ARMLESS SWIVEL CHAIR 35.5" W × 39" D × 30.5" H -71		LEFT-HAND BACKLESS CHAISE 70.9" W × 39" D × 30" H -35		MODULAR RECTANGULAR OTTO 39" W × 27" D × 16" H -64	MAN
<b>←</b>	ARMLESS CHAIR 36" W × 39" D × 30" H -10		RIGHT-HAND BACKLESS CHAISE 70.9" W × 39" D × 30" H -36		CORNER CUSHION 24" W × 7" D × 18.5" H -41 Add-on pillow that fits arm place	ment
•	ARMLESS CHAISE 35.5" W × 65" D × 30" H -06	<b></b>	LEFT-HAND LOVESEAT 79" W × 39" D × 30" H -07		Aud-on pinow that his arm place	ment.
•	ARMLESS LOVESEAT 71" W × 39" D × 30" H -14	<b>→</b>	RIGHT-HAND LOVESEAT 79" W × 39" D × 30" H -08	NARROW S		
<b>—</b>	CORNER 38.7" W × 39" D × 30" H -09	<b>—</b>	LEFT-HAND CORNER SEAT 44" W × 39" D × 30" H -11		LOVESEAT 79" W × 39" D × 30" H -03	
<b>—</b>	LEFT-HAND CHAISE 44" W × 65" D × 30" H -16	<b>↓</b>	RIGHT-HAND CORNER SEAT 44" W × 39" D × 30" H -12		EXTENDED SOFA 109.5" W × 39" D × 30" H -S3 Shipping Limitations Apply	The -S3 Extended Sofa is exclusive to EQ3 Retail Stores that have private EQ3 delivery due to shipping restrictions [weight and size]
		_				

CORNER CURVE (45°) 49.5" W × 39.5" D × 30" H







Straight Arm is 7.5" wide each

ARROWS INDICATE WHERE COMPONENTS CONNECT

Angled Arm is 9" wide each

This is why the frame length is different between the two series.

# CLASSIC [Series 3x337-] + PLUSH [Series 3x392-] SEAT WITH STRAIGHT ARM

-14 CORNER

-09

-16

39" W × 39" D × 30" H

LEFT-HAND CHAISE

**RIGHT-HAND CHAISE** 

42.5" W × 65" D × 30" H

42.5" W × 65" D × 30" H

### be careful when building Straight Arm sectionals, as the straight arm is 4.25" lower than the back height and -19/-20 are designed with a wrapping back, like a corner requires a corner. WIDE SEAT LEFT-HAND FULL ARM CHAISE **EXTENDED SOFA EXTENDED CORNER CURVE (90°)** 93" W × 39" D × 30" H 87.5" W × 39.5" D × 30" H 39" W × 64.7" D × 30" H -30 SOFA RIGHT-HAND FULL ARM CHAISE MODULAR SQUARE OTTOMAN 85" W × 39" D × 30" H 39" W × 64.7" D × 30" H 39" W × 39" D × 16" H -33 -20 -74 MODULAR RECTANGULAR ARMLESS SWIVEL CHAIR LEFT-HAND BACKLESS CHAISE OTTOMAN 39" W × 27" D × 16" H 71" W × 39" D × 30" H 35.5" W × 39" D × 30.5" H -71 **CORNER CUSHION** ARMLESS CHAIR RIGHT-HAND BACKLESS CHAISE 24" W × 7" D × 18.5" H 35" W × 39" D × 30" H 71" W × 39" D × 30" H -10 -36 Add-on pillow that fits arm placement. ARMLESS CHAISE LEFT-HAND LOVESEAT 77.5" W × 39" D × 30" H 35.5" W × 65" D × 30" H -06 ARMLESS LOVESEAT **RIGHT-HAND LOVESEAT** NARROW SEAT 77.5" W × 39" D × 30" H 71" W × 39" D × 30" H

LEFT-HAND CORNER SEAT

RIGHT-HAND CORNER SEAT

42.5" W × 39" D × 30" H

42.5" W × 39" D × 30" H

CORNER CURVE (45°)

49.5" W × 39.5" D × 30" H

-12

LOVESEAT 77" W × 39" D × 30" H -03



The –S3 Extended Sofa is exclusive to EQ3 Retail Stores that have private EQ3 delivery due to shipping restrictions [weight and size]

# Cello: Seat Cushion Composition

3D View

Description

8 oz. Poly fibre
Dacron Wrap

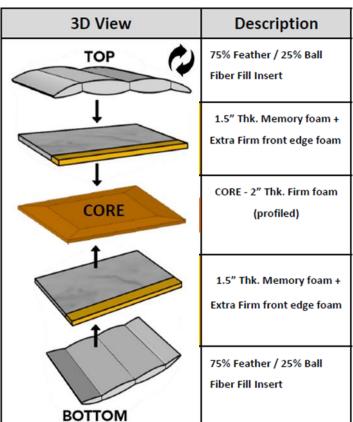
1.5" Thk. Memory foam

5" Thk. Firm foam seat +
Extra Firm front edge foam

Two seating choices:

- 1. Classic Cushions
- 2. Plush Cushions

NOTE: Visual for training purposes. Internal use only.



# Cello Additional Info & Important Notes

- ➤ All SKU's available in any EQ3 Leather or Fabric [other than Linen]
- > Two arm options: Angled or Straight.
- "Ang" or "Angled" and "Str" or "Straight" are referring ONLY to the arm style. Angled: arm and back profiles are identical; Straight: arm meets back at a 4.25" lower height.
- SKU's vary in width depending upon the arm selection. For example, the -01 skus are 96" wide if Angled Arms are selected but only 93" wide for Straight Arms. This is due to the difference in how the arms are constructed. The actual seats [between the arms where the cushions sit] are the same dimensions for both arm styles.
- SKU's are labeled as "Angled Arm" or "Straight Arm" for clarity and consistency within the collection. Even skus that do not have arms [such as Ottomans, Armless pieces, Corner Cushion] are still labeled this way. This naming convention, as well as the sku-ing of all pieces in all four groups [336/337/392/393], will help customers feel confident they are receiving exactly what they wanted because all skus and descriptions on their order/invoice match.
- > Two black plastic Rotable feet options: 1.5" or 2.5" heights.
- Feet come attached to the pieces no assembly required other than attaching the Leather back cushions with the built-in clips.\*
- ➤ Height dimensions are complete with 1.5" Rotable feet add 1" to the listed heights for 2.5" Rotable feet.

- > Two cushion options: Classic or Plush.
- Classic cushions are memory foam seats and feather-filled back.
- Plush cushions are a "sandwich" construction with a high-density, high-resiliency foam core then Visco memory foam surrounding and wrapped with a fiber/feather fill.
- Plush Fabric cushions can be flipped but Leather cannot as they are constructed differently to allow the leather to breathe. Plush in Leather especially will look very relaxed and will have seams where the fabric cushions do not.
- Spring seat suspension; Masonite back suspension;
- ➤ Loose seat cushions with memory foam for Classic and memory foam plus feather inserts [75% feather/25% fiber] for Plush.
- ➤ Loose back cushions with feather inserts [75% feather/25% fiber] for both.
- Frame is padded with foam and lofty wadding. Arms are tight.

# Additional Dimensions:

Classic/Angled:
Seat Depth 23"
Seat Height 16"
Arm Width 9"
Arm Height 24.75"

Classic/Straight:
Seat Depth 22.5"
Seat Height 16"
Arm Width 7.5"
Arm Height 20.5"

Plush/Angled:Seat Depth23"Seat Depth22.5Seat Height18"Seat Height18"Arm Width9"Arm Width7.5"Arm Height24.75"Arm Height20.5

\*Leather Back Cushion Installation: Instructions included with applicable pieces



# Cello Additional Info & Important Notes

### WIDE SEAT + NARROW SEAT

The Narrow Seat frames include an Extended Sofa and Loveseat only. These frames were formed to accommodate a 30" cushion width <-> and to add a three-seat sofa to the offering.

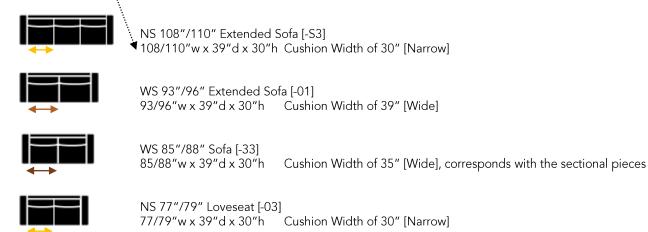
Cello Abbreviation for order clarity:

SEAT FILL	ARM	SEAT SCALE
Classic Seat = no abb.	Angled Arm = <b>AA</b>	Wide Seat = <b>WS</b>
Plush Seat = <b>PL</b>	Straight Arm = <b>SA</b>	Narrow Seat = <b>NS</b>

Select All Location Product Vendor Model Vendo Description Sell Price | Availab 1 30136-01 CELLO AA WS 96IN EXTENDED SOF 30136-01 FO3 30136-03 30136-03 EQ3 CELLO AA WS 88IN SOFA 2 30136-07 30136-07 EQ3 CELLO AA WS LHF LOVESEAT 0.00 4 30136-08 30136-08 EQ3 CELLO AA WS RHF LOVESEAT 30136-09 30136-09 CELLO AA WS CORNER 2 30136-10 FO3 CELLO AA WS ARMLESS CHAIR 0.00 0 CELLO AA WSLHF CORNER SEAT 30136-11 30136-11 EQ3 30136-12 30136-12 CELLO AA WS RHE CORNER SEAT 30136-14 30136-14 CELLO AA WS ARMLESS LOVESEAT 30136-15 30136-15 EQ3 CELLO AA WS RHF CHAISE 30136-16 30136-16 FO3 CELLO AA WS I HE CHAISE იიი 30136-19 13 30136-20 30136-20 CELLO AA WS RHF FULLARM 30136-35 30136-35 CELLO AA WS LHF BCKLESS CHAISE 30136-36 30136-36 EQ3 CELLO AA WS RHF BCKLESS CHAIS 30136-41 30136-41 CELLO AA WS CORNER CUSHION 17 30136-64 CELLO AA WS MOD RECT 30136-64 EQ3 0.00 OTTOMAN 18 30136-74 30136-74 CELLO AA WS MOD SQUARE 0.00 FO<sub>3</sub> 0

• The following comparison information will help you determine which Cello sofa/love will best fit your customers space and needs. Note the 'width' measurements below are dashed to allow you to see the measurement quickly for both the Straight-Arm / Angled-Arm

Cello Sofa/Love Comparison:



You will notice in the comparison above that the seat depth [39"d] and height [30"h] for all four pieces are the same, the naming convention of 'wide seat' and 'narrow seat' refers to the scaling within the design and represents the cushion width <-> exclusively.

Cello Shelving fits all Sofa pieces as the depth is the same.

# Cello EQ3 Analysis

### PRICE + SCALE

The Cello Classic lands in the EQ3 "Medium" price bracket while the Cello Plush pushes into the "High" due to its feather upcharge and large scale in leather.

Cello Classic Seat is built with high-end visco foam in the seat, and a feather blend in the back cushion. Cello Plush shares the same feather blend back cushion but is built with a feather + fiber seat cushion.

The Cello Series is a large scale collection. Note the straight arm is 7.5" wide and the angled arm is 9" wide. To fit in a tighter space, consider the benefits of choosing the straight arm.

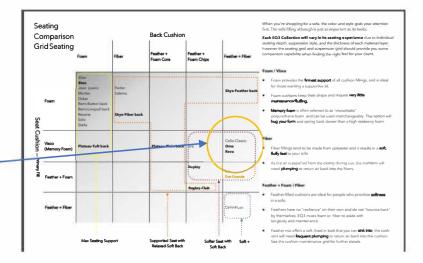
### SEATING COMPARISON

Clients will experience a soft and deep seat in the Cello Classic, and a luxurious sink-in seat with Cello Plush.

Classic Seats are topped with visco (memory foam), while Plush Seats are topped with a Feather blend.

It's important to note that fabric coverings too will feel different than leather. Air escapes quickly with a fabric seat and will give a plusher response when siting.

### Price + Scale Comparisons PRICE GRID-OPENING FABRIC: starting price of the -01 Sofa, price of ref. is Canadian. US to use ra Before you offer any product suggestions to your client, discuss From < \$2199 they have a working budget. Every client is different: Clients may have strict size restrictions and would rather find dieces that fit in the space instead of limiting their options with a budget We offer a variety of sofe configurations in collections such as Cello, Everyday and Form, be sure to match PRICE GRID-OPENING LEATHER: starting price of the -01 Sofa, price of ref. is Ca imited to a tight budget From \$2699-\$3198 From 35199-\$4091 From \$4099-\$5498 From \$5499 + SCALE + DIMENSION GRID: analysis of -01, -\$3, -91 (apt) fra Medium Scale UNDER 84" Wide 84-90" Wide 91-99" Wide OVER 100° Wide Cello Angle Arm N. 52 (109.5 Cello Straight Arm N. 53 (107.5 Era 3x 32" seat (116.5) Era 3x 36" seat (128.5) Form 52 (100) Remi \$2 (101) Slope \$3 (104.75) Reverse \$2,700



# Cello Shelving

### CELLO 37" LOW SHELF

[1.]

ÉTAGÈRE BASSE DE 37 PO 37.3" w x 11" d x " 19.5 - 20.5" h

WALNUT SHELF 3020-549-13-A

LEG 1.5" 3020-557-13-B LEG 2.5" 3020-555-13-B

### CELLO 63" LOW SHELF

[2.]

ÉTAGÈRE BASSE DE 63 PO 63.3" w x 11" d x 19.5 - 20.5" h

### CELLO 63" HIGH SHELF [3.]

ÉTAGÈRE HAUTE DE 63 PO 63.3" w x 11" d x 24 - 25" h

WALNUT SHELF 3020-552-13-A

LEG 1.5" 3020-558-13-B LEG 2.5" 3020-556-13-B Open storage that can nest with your Cello sofa or sectional. Designed exclusively for the Cello collection; Supported feet slip under the sofa/sectional for stability and support.

Choose from Walnut or Oak (Discontinued).

Not designed to stand-alone or use as a media unit. Tip restraints are included if a customer chooses to place the unit against a wall, but a TV should not be placed on top.

Pair your leg with the same leg height of your sofa or sectional.

Note all original 1.5" leg inventory (SKU -553-/-554-) will be moved to PLC 9 immediately.









# Design Change:

Leg now extends to the back for added balance; Now flush with the shelf back



# Cello Shelving

### **TECHNICAL INFORMATION**

Cases are composed of wood composite material with veneer. Edges of the case utilize a thicker veneer to soften the overall appearance

Cases are finished with an environmentally sensitive water-based finish. Case is not sealed, and spills should be cleaned.

Legs are composed of solid Walnut or solid Oak. Legs come packaged separate to case. Felt pads included in hardware package

Assembly required. Legs must be assembled to the case.

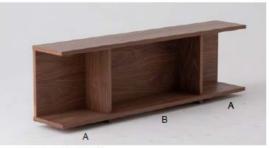
Weight Capacity

Top: 100 lbs spread across Interior Openings: 30 lbs each

Clean with a warm damp cloth.

### Not to be used a media unit.

Unit must be up against upholstery piece or a wall. Unit is finished on all sides but is not meant to be free standing. Tip restraints are included if a customer chooses to place the unit against a wall, but a TV should not be placed on-top.



CELLO 63" LOW SHELF A - WxDxH 15.25x10x16 B - WxDxH 30.50x10x16



CELLO 63" HIGH SHELF - OAK A - WxDxH 15.25x10x9.75 B - WxDxH 30.50x10x9.75



Interior Openings
A - WxDxH 8.75x10x16
B - WxDxH 17.5x10x16